
How can I order a system from TOOsonix? Where do TOOsonix sell their systems?

The TOOsonix systems are CE marked as a research-only equipment, and therefore certified for safe operation as per the harmonized pan-European standards. The systems are therefore marketed in the 28 EU member states plus Switzerland, Norway, Turkey, Iceland, and Liechtenstein.

The systems can be provided from three different commercial models:

- Full purchase of the system
- Long-term leasing based on contract duration of minimum 6 months. This contract includes an option to purchase the system at a reduced price based on accrued leasing payments
- Short-term renting based on month-to-month termination terms

The TOOsonix systems are provided via direct sales from the main office of the company in Denmark. This is done because it is normal that a sales process include highly technical discussions regarding customer-specific solutions and settings. By keeping the communication direct and concentrated, we can obtain the fastest and best possible result for the customer.

We feel that customers should only be satisfied if they have been fully and effectively supported through the entire process from the first inquiry to the final handover of a system to trained and qualified users.

A satisfied customer that has been enabled with an operational system according to their specifications will in turn enable TOOsonix in obtaining our overall mission:

To help people by use of high frequency HIFU

A sales process typically includes the following elements:

- Review of the standard system, its function, and its contents
- Discussion and specification of relevant additional handpieces
- Discussion of special requirements regarding operational range and settings
- Selection of commercial model
- Agree delivery time and shipment
- Agree installation date
- Agree training participants and schedule
- Agree price and payment terms

Contact

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